

The University of Southern Mississippi
RFP 20.21 Scoring Matrix for Union Complex Custodial Services

Criteria	Weight	ABBCO			ABM			ATALIAN			Empire			Jani-King			Marcis & Associates			ServiceMaster **		
		Score	Multiplier	Total Points	Score	Multiplier	Total Points	Score	Multiplier	Total Points	Score	Multiplier	Total Points	Score	Multiplier	Total Points	Score	Multiplier	Total Points	Score	Multiplier	Total Points
Qualifications/Experience	15%	4	0.15	0.60	4.17	0.15	0.63	4	0.15	0.60	4	0.15	0.60	4	0.15	0.60	4	0.15	0.60	4.33	0.15	0.65
References	5%	3.5	0.05	0.18	4	0.05	0.20	4	0.05	0.20	3	0.05	0.15	4	0.05	0.20	4	0.05	0.20	4	0.05	0.20
Staffing Plan/Personnel	30%	4.5	0.3	1.35	4	0.3	1.20	4	0.3	1.20	3.5	0.3	1.05	4	0.3	1.20	3.5	0.3	1.05	3.67	0.3	1.10
Operations Plan & Policies	25%	4.5	0.25	1.13	4	0.25	1.00	4	0.25	1.00	4	0.25	1.00	4	0.25	1.00	4	0.25	1.00	4.5	0.25	1.13
Pricing	25%	3.80	0.25	0.95	4.95	0.25	1.24	3.18	0.25	0.79	3.89	0.25	0.97	2.88	0.25	0.72	4.36	0.25	1.09	5.00	0.25	1.25
	100%	1			1			1			1			1			1			1		
		Total Points 4.20			Total Points 4.26			Total Points 3.79			Total Points 3.77			Total Points 3.72			Total Points 3.94			Total Points 4.33		

* Each Vendor Response will be given a score between 1 and 5 with 5 being the best or most responsive proposal for the criteria being scored.

* The scores shown were averaged across all evaluators' ratings.

** Winner pending MS Institute of Higher Learning Board approval.

I certify that the above is a true and correct tabulation of bids received and opened for the project specified above.

Deidre Edwards

Deidre Edwards, Buyer
University of Southern Mississippi

RFP 20-21 Pricing Scoring

Vendor	Bid Sealed	Signature	Monthly Rate	Score for Cost
ABBCO	x	x	\$ 31,617.00	3.80
ABM	x	x	\$ 25,720.78	4.95
ATALIAN	x	x	\$ 34,771.00	3.18
Empire	x	x	\$ 31,154.20	3.89
Jani-King	x	x	\$ 36,291.81	2.88
Marcis & Associates	x	x	\$ 28,743.60	4.36
ServiceMaster **	x	x	\$ 25,479.00	5.00

* On projected cost, the lowest Proposal will receive a score of 5. All other proposals will receive scores proportionate to the percentage difference in their price and that of the lowest price.

Example: Vendor A proposes the lowest total cost of \$20,000, Vendor A received a score of 5 on the price criteria. Vendor B proposes a cost of \$25,000. This price is 25% higher than the lowest cost proposal. Vendor B will be assigned a score of 3.75 as that score is 25% less than the score of 5.

** Low Cost